

# Sales Team Leader

[all Gender]

Global Aviation + Piper Parts GmbH (GAPP) is Europe's largest supplier of spare parts for general aviation aircraft. With over 30 years of experience, we are a reliable partner for the procurement and delivery of aircraft parts – from the smallest screw to entire engines.

We are present at four locations across Europe: in Germany, we operate in Calden and Mönchengladbach, and we also have branches in Lyon, France, and Oxford, England. Our reach extends not only across Germany and Europe but also to customers worldwide.

At GAPP, we place great emphasis on providing our customers with a comprehensive and timely supply of high-quality spare parts. Our extensive warehouse and experienced team enable us to quickly respond to the needs of the general aviation sector and offer reliable solutions.

We are proud to be an integral part of the aviation industry and continuously strive to improve and expand our services. Our vision is to continue growing as the leading spare parts supplier in Europe and to provide excellent service to our customers worldwide.



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GLOBAL AVIATION + PIPER PARTS

We are currently seeking a dedicated

### **Sales Team Leader (m/f/d)**

to join our team in Calden and achieve new successes with us.

#### **Main Responsibilities:**

- Manage and support the sales team
- Develop and implement sales strategies to meet sales targets
- Identify market potentials and new business opportunities to continuously increase revenue
- Assist the team in acquiring new customers as well as maintaining and expanding existing customer relationships
- Prepare reports and regularly analyze sales performance to optimize processes and strategies

#### **Skills and Experience:**

- Several years of experience in sales, preferably in the aviation industry
- Strong communication and leadership skills
- Good time management, along with a high level of customer and service orientation
- Fluent in German and English, both spoken and written

#### **What We Offer:**

- Free parking
- Free water
- Team events
- Modern offices
- Flat hierarchies
- 39-hour workweek

Please send your application documents, including your salary expectations, via email.

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